

# **CAPABILITY STATEMENT**



## **COMPANY OVERVIEW**

Daniele Christina, Inc. is a trusted and authorized local purveyor of premium Boar's Head brand meats and cheeses, proudly serving the Washington, DC metropolitan area. Specializing in providing high-quality deli products to restaurants, grocery stores, institutions, and specialty food retailers, we ensure the utmost freshness and quality. With a deep commitment to exceptional service, our team combines industry expertise with a reliable logistics network to guarantee timely, consistent delivery. As a locally operated business, we prioritize strong relationships with our partners, always delivering the finest gourmet offerings and supporting our clients with unparalleled service and dedication.

## **CORE COMPETENCIES**

- Premium Meats & Cheeses Distribution: Expert
  handling and on-time delivery of Boar's Head Brand
  products, ensuring superior freshness and quality are
  consistently maintained across all shipments.
- Customer-Focused Logistics: Tailored, responsive, and efficient delivery solutions designed to meet the specific needs and operational goals of each client.
- Retail & Food Service Support: Offering comprehensive product education, merchandising support, and strategic marketing efforts to drive product movement and bolster brand presence in the market.
- Food Safety & Compliance: Rigorous adherence to all local, state, and federal food safety standards, backed by regular quality checks and traceability protocols to ensure product integrity.
- Dedicated Service & Relationship Building: Committed to building strong, lasting partnerships with clients by providing exceptional service and personalized support, from product delivery to ongoing business needs.

- Company Name: Daniele Christina, Inc.
- Legal Business Address: 22660 Executive Dr Ste 128, Sterling, VA 20166
- Unique Entity ID (UEI): EE2MWN8DCMR5
- CAGE Code: 87AT4
- NAICS Code: 424490
- Non-Federal Certifications: SWaM
- Ownership & Self-Certifications: Hispanic American, Other Minority-Owned, Women-Owned Small Business, Woman-Owned

#### **PAST PERFORMANCE +**

- **Diverse Clientele:** Successfully serving independent and chain grocery stores, delicatessens, specialty food shops, hospitality and catering services, and healthcare and institutional food service providers.
- **Sodexo Commissaries:** Providing premium products to key commissaries at Fort Belvoir, Fort Myer, and Quantico.
- **U.S. House of Representatives:** Supplying fresh, high-quality deli items for the Longworth Café.
- **Boeing HQ:** Delivering top-tier meats and cheeses to the headquarters in Arlington, VA.

### **DIFFERENTIATORS**

- Authorized Local Purveyor: Exclusive access to Boar's Head Brand products, offering items not available through broadliners.
- Locally Operated: Deeply rooted in the community, providing a personalized approach to customer service and fostering long-term relationships.
- Dedicated Cold Chain Infrastructure: Ensuring optimal freshness and quality from warehouse to delivery through our robust cold chain logistics.
- Trained and Certified Staff: Highly skilled team with certifications in food handling, storage, and distribution, ensuring compliance and quality in every delivery.
- Women & Minority-Owned Business: Proudly certified as a woman-owned, minority-owned, and small business, bringing diverse perspectives and commitment to customer satisfaction.









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