

## COMPANY OVERVIEW

**IKW Solutions Inc.** is a leading IT ERP solutions provider and a trusted Oracle and Microsoft partner. With over 30 years of experience, we specialize in delivering comprehensive system solutions tailored to meet the unique needs of our clients. Our expertise spans a wide range of services, including requirement definition, system design, architecture, configuration, talent management, testing, training, and deployment. We also focus on optimizing infrastructure, database engineering, licensing, and migration. Our skilled team works with industry-leading ERP platforms such as Oracle EnterpriseOne, Oracle ERP Cloud and Microsoft Dynamics to drive innovation and enhance operational efficiency. IKW Solutions partners with clients across various industries, delivering reliable and scalable solutions that improve business performance.

## CORE COMPETENCIES

- **ERP Solutions Expertise:** Deep experience in Oracle (ERP Cloud, EnterpriseOne) and Microsoft (Dynamics) ERP systems, providing tailored solutions.
- **System Design & Implementation:** Specializing in system architecture, configuration, and deployment for complex ERP environments.
- **Database Optimization & Engineering:** Ensuring high-performance infrastructure and database systems for scalable ERP solutions.
- **Talent Management & Training:** Delivering training and support to ensure smooth ERP adoption and continued efficiency.
- **Licensing & Migration Services:** Providing expert licensing management and seamless migration from legacy systems to advanced ERP platforms.
- **Industry-Specific Solutions:** Tailored ERP services for sectors including Agribusiness, Commercial and Industrial Cleaning, Consumer Packaged Goods, Energy Chemical, Life Sciences, Manufacturing, Public Sector and Real Estate & Construction
- **Global Expertise:** Extensive experience working with international clients, delivering ERP solutions that meet global business needs.

## COMPANY DATA

- **Legal Business Name:** IKW Solutions Inc.
- **Physical Address:** 315 SE Main St, Unit 0911, Minneapolis, MN 55414-4231
- **Federal Certifications:** Self-Certified Small Disadvantaged Business
- **Non-Federal Certification:** Received JDE's Worldwide Mark of Excellence, Oracle Consulting Partner and JDE Strategic Partner
- **Unique Entity ID (UEI):** LN8TNE78HM39
- **CAGE Code:** 8GD44
- **NAICS Codes:** 541519, 541511, 541512, 541513, 541611, 541618, 541690, 611420

## PAST PERFORMANCE

- **Whatcom County, WA:** Oracle EnterpriseOne (18 months) \$2M for JD Edwards to Oracle
- **City of Huntington Beach, CA:** Oracle Upgrades & Support (7 years) \$400K for Oracle 9.2 upgrade
- **San Diego County Regional Airport Authority:** Oracle Support (5 years)
- **City of Manhattan, KS:** Oracle ERP Cloud (16 months) \$2M for implementation support
- **Dole Fresh Vegetables, Inc:** Oracle Support (30 years) \$10M over the life of the relationship
- **O&G Industries, Inc:** Oracle Upgrade & Support (5 years) \$6M for Oracle upgrade
- **Tanimura & Antle:** Oracle Implementation (18 months) \$2.5M for Oracle and cloud

## DIFFERENTIATORS

- **ERP Expertise:** Focused on Oracle and Microsoft ERP solutions, providing advanced, feature-rich systems tailored to client needs.
- **Certified Professionals:** Our team is fully certified in the ERP software they specialize in, ensuring top-tier service.
- **30+ Years of Experience:** Over three decades of ERP expertise across diverse industries including manufacturing, life sciences, public sector, real estate, and consumer packaged goods (CPG).
- **Comprehensive Services:** From design and implementation to training and ongoing support, we manage the entire ERP process.
- **Proven Client Relationships:** Clients like Huntington Beach and Tanimura & Antle continue to work with us, showcasing our reliability.
- **Global and Local Expertise:** We bring international experience with a strong understanding of local market needs, offering tailored solutions.



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