

# **CAPABILITY STATEMENT**



Kincaid Equipment Manufacturing, Inc. is a certified Women-Owned Small Business (WOSB) with over 57 years of expertise in manufacturing equipment for seed research and erosion control. Our product line includes combines, precision planters, drills, threshers, straw blowers, hydro seeders, and straw crimpers—each built to meet the specific needs of agricultural and research clients. We also design and build Laboratory Threshers in-house for processing small grain samples in lab settings. With integrated capabilities in fabrication, welding, painting, and assembly, we deliver durable, American—made equipment. Operating at an annual capacity of \$8 million, with past peaks up to \$15 million, Kincaid is well–positioned to support government and private sector contracts with reliability and scale.

## **CORE COMPETENCIES**

- Custom Manufacturing: Flexible capabilities to handle both small-scale and specialized seed research equipment projects.
- Hydro Seeder Production: Complete in-house manufacturing of hydro seeders in 550, 900, and 1200gallon sizes.
- Straw Blowers and Crimpers: Full fabrication, welding, and assembly of straw blowers and straw crimpers from the ground up.
- Precision Planters: Design and manufacture of precision planters tailored specifically for seed research applications.
- Threshing Equipment: Production of bundle threshers, belt threshers, and peanut threshers designed for research use.
- **Drill Modifications:** Custom adaptations of Great Plains drills to meet unique seed research requirements.
- Combine Modifications: Specialized adaptation of plot, foundation, and split combines for seed research purposes.
- Comprehensive Fabrication Services: In-house welding, painting, fabrication, and assembly for custom and unique equipment needs.

#### COMPANY DATA

- Legal Business Name: Kincaid Equipment Manufacturing, Inc.
- Physical Address: 210 W 1st St, Haven, KS 67543-8236
- Unique Entity ID (UEI): GL8JALYJKPG3
- CAGE Code: 1YBM6
- NAICS Codes: 333111, 332322, 333112, 333992, 423820, 424910
- Federal Certifications: Self-Certified Small
  Disadvantaged Business, Women-Owned Small Business
  (WOSB), Woman Owned

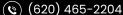
#### PAST PERFORMANCE ←

- USDA-ARS, Ames, IA: 20+ years, multiple orders; precision planter; recent sale ~\$110,000
- USDA-ARS, Greenville, MS: 40+ years, multiple orders; 8XP plot combine; recent sale ~\$350,000
- Oklahoma State University, Stillwater, OK: 50+ years, ongoing partnership; C6 Foundation Seed Combine; recent sale ~\$400,000
- Purdue University, West Lafayette, IN: 30+ years, multiple purchases; C6 Foundation Seed Combine; recent sale ~\$400,000
- **Bayer Crop Science:** 40+ years; supplied millions in combines, planters, threshers

### **DIFFERENTIATORS**

- Proven Industry Leadership: With over 57 years dedicated exclusively to seed research equipment, Kincaid offers unmatched expertise and trusted craftsmanship that few competitors can match.
- Groundbreaking Innovation: We are pioneers behind the first self-propelled plot combine and the revolutionary split combine, engineered to enhance efficiency and research accuracy.
- Comprehensive Support Network: Our expansive nationwide dealer and service network guarantees rapid response times, ensuring minimal downtime and continuous operational efficiency.
- Unrivaled Seasonal Service: We provide 24/7 technical support during critical planting and harvesting periods, helping clients maintain peak productivity when it matters most.
- Certified Diversity Supplier: As a certified Women-Owned Small Business (WOSB), we bring valuable diversity benefits to government contracts and promote inclusive procurement.





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