

CAPABILITY STATEMENT

COMPANY OVERVIEW

R AND J GOV RENTAL SOLUTIONS is a Service-Disabled Veteran-Owned Small Business (SDVOSB) specializing in Equipment Rentals, Sales, and Support Services for federal, state, and commercial clients. We provide reliable, compliant, and scalable solutions including equipment rentals, maintenance, and service tailored for industries such as construction, healthcare, and defense. Additionally, we manage multifamily residential properties with a focus on enhancing property value, optimizing tenant satisfaction, and ensuring regulatory compliance. Led by veterans, our approach combines efficient property management with strategic investment and precise bookkeeping to deliver exceptional results.

CORE COMPETENCIES

- **Comprehensive Equipment Rentals:** Aerial work platforms (scissor lifts, boom lifts, one-person lifts), forklifts (warehouse, telehandlers), and earthmoving equipment including skid steers, track loaders, mini excavators, and backhoes.
- **Power & Climate Control Systems:** Generators, light towers, HVAC units, air compressors, fluid handling, and temperature control equipment for demanding job sites.
- **Flexible Rental Solutions:** Short- and long-term rental options for government, commercial, and industrial projects.
- **Rapid Deployment & Logistics:** Fast delivery, setup, retrieval, and full logistics coordination with emergency response readiness.
- **Preventive Maintenance & Compliance:** Routine servicing to maximize uptime, ensure safety, and meet federal standards.

Industry-Focused Capabilities: We provide aerial work platforms (scissors, booms, one-person lifts), forklifts (warehouse, telehandlers), earthmoving equipment (skid steers, track loaders, mini excavators, backhoes), air compressors, power generators, light towers, and power, HVAC, fluid, and climate solutions.



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COMPANY DATA

- **Business Name:** R AND J GOV RENTAL SOLUTIONS
- **Address:** 22394 Heron Neck Ter, Clarksburg, MD 20871-3361
- **Unique Entity ID (UEI):** WFZZWZY2Y9Q5
- **CAGE Code:** 9WKU1
- **NAICS Codes:** 532490, 236220, 531110, 531311, 531312, 531390, 532411, 532412, 561210, 561710, 561720, 561730, 561740, 561790
- **Federal Certifications:** SDVOSB Certified
- **Ownership & Self-Certifications:** Service-Disabled Veteran-Owned Small Business (SDVOSB), Self-Certified Small Disadvantaged Business, Veteran

PAST PERFORMANCE

- **Department of Veterans Affairs (Wilkes-Barre VA):** 6 months, 2025 – Rental and delivery of chillers and generators, \$738,914.
- **U.S. Army Corps of Engineers:** 12 months, 2024 – Equipment rental and logistics, \$1.2M.
- **Navy Exchange Service Command:** 9 months, 2023 – Aerial lifts and forklifts for operations, \$450,000.
- **Maryland Department of Transportation:** 6 months, 2022 – Equipment rental for road construction, \$310,000.
- **General Electric (GE):** 4 months, 2021 – Rental of generators and compressors, \$500,000.

DIFFERENTIATORS

- **SDVOSB Certification:** As a Service-Disabled Veteran-Owned Small Business (SDVOSB), we qualify for set-aside contracts, offering a competitive edge in government work.
- **Veteran-Led Company:** Led by veterans, ensuring high service standards, accountability, and excellence in all projects.
- **Specialized Experience:** Extensive experience with federal medical centers and military facilities, meeting the unique needs of high-stakes environments.
- **Inland Marine Insurance:** Inland Marine Insurance protecting high-value equipment assets during transit and operation.
- **Scalable Solutions:** Flexible solutions for projects of any size, from small to large federal contracts.
- **Direct Owner Involvement:** Owner involvement in every contract, ensuring superior client support and communication.
- **Strong Vendor Relationships:** Established relationships with top-tier suppliers like United Rentals, ensuring reliable, quality equipment.