



CAPABILITY STATEMENT

COMPANY OVERVIEW

Ariel Unlimited LLC, a certified Minority Business Enterprise (MBE) and Small Business Enterprise (SBE), provides project management and IT consulting services. With over 25 years of experience, we manage complex IT projects, delivering seamless integration of hardware and software solutions. Using Agile and Waterfall methodologies, we ensure projects are completed on time, within scope, and on budget. We also offer technical documentation services and support prime vendors with resource allocation, risk management, and financial tracking. Our focus on innovation, regulatory compliance, and customer satisfaction makes us a trusted partner for government agencies and corporations.

CORE COMPETENCIES

- **Agile & Waterfall Project Delivery:** Skilled in both methodologies to ensure on-time, in-scope project execution.
- **Technical Documentation:** Experienced in developing manuals, training guides, and help systems to support user adoption.
- **PMO Setup & Governance Reporting:** Manages resources, risks, and budgets across multiple projects with executive-level oversight.
- **IT Hardware Procurement:** Provides laptops, desktops, monitors, and peripherals tailored to client specifications.
- **IT Equipment Reselling & Logistics:** Authorized partner with TD SYNnex and D&H for quick fulfillment of laptops, AV gear, network hardware, and peripherals. Includes SKU tracking and streamlined logistics.
- **Regulatory & Compliance Project Leadership:** Ensures projects align with industry, corporate, and government regulations.
- **Financial Management:** Oversees budgets and expenditures to support successful project outcomes.
- **Risk Management:** Identifies, assesses, and mitigates risks to maintain project continuity and performance.
- **Cross-functional Team Oversight:** Maximizes productivity through efficient use of staff, contractors, and technical resources.

COMPANY DATA

- **Full Legal Business Name:** Ariel Unlimited LLC
- **Physical Address:** 66 1st St, Closter, NJ 07624-3026
- **Unique Entity ID (UEI):** L5XJPFLANVR8
- **CAGE Code:** 8KJX4
- **DUNS:** 117501501
- **Certifications:** Reinforce Paul Cooper's PMP, PSM credentials with badge-style icons.
- **Authorized:** HP Partner, Lenovo Reseller, Dell Partner, Google Cloud Partner
- **NAICS/PSC Codes:** 41611 – Admin & PM Consulting, 541519 – Other Computer Related Services, D302 – IT & Telecom – Systems Development

PAST PERFORMANCE

- **Société Générale:** Led FATCA and Dodd-Frank rollouts; improved audit readiness and cut risk by 42%.
- **CIT Group:** Managed \$13M portfolio across 26 projects with full risk and spend control.
- **SMBC, White Plains, NY (2021–Present):** Handled compliance software upgrades; deployed AI to boost contact center efficiency by 35%.
- **Heartland Financial Bank, IA (2021):** Delivered PPP Salesforce app; cut processing time 47%, expanded reach 32%.
- **Verint, Melville, NY (2017–2020):** Directed cloud migrations for Fortune 10 clients; led global teams, on time and under budget.
- **Citibank, Morgan Stanley, E*TRADE:** Delivered IT systems for FATCA and Basel II compliance; streamlined operations.

DIFFERENTIATORS

- **Certified PMP/PSM Leadership:** 25+ years managing \$1M+ portfolios in regulated industries—delivering on time, under budget, and audit-ready.
- **Licensed IT Reseller:** Authorized to source, configure, and deliver hardware on tight timelines, including multi-site public sector deployments.
- **Resource & Financial Management:** Leads teams and budgets to keep projects on scope, on time, and within budget.
- **Proactive Risk Mitigation:** Quickly identifies and resolves risks to avoid delays.
- **PMO Governance:** Implements tools and processes to improve reporting and stakeholder communication.
- **Global Team Leadership:** Manages virtual teams across time zones for high-quality results.

Drive your mission forward with expert project oversight and delivery accountability. Ariel Unlimited brings governance, agility, and results



(201) 297-9470



info@arielunlimitedllc.com

Point of Contact: Paul Cooper, President

Website: Arielunlimitedllc.com